

BELFAST CASTLE SCALE OF CHARGES 2013/14

Ground Floor (which includes Chichester Room and Donegall Room)			Percentage Change
Booking Period	01/04/12 - 31/03/13	01/04/13 - 31/03/14	
Before 6.00pm per hour	135	120	-11%
6.00pm – 2.00 am per hour	145	130	-10%
Block 5 hour rental before 6.00pm: 25% discount on normal hourly rate	450	450	0%
Block 6 hour rental after 6.00pm: 20% discount on normal hourly rate	595	520	-13%
Wedding Rate - Block 10 hour rental	875	970	11%
Block day time rental 9.00am - 5.00pm: 40% discount on normal hourly rate	595	575	-3%
Fisherwick, Ashley, Ben Madigan, Donegal, Deerpark and Haslem Rooms			
Before 6.00pm per hour	£65	£40	-38%
6.00pm - 2.00am per hour	£70	£50	-29%
Block 5 hour rental before 6.00pm: 25% discount on normal hourly rate	£175	£150	-14%
Block 6 hour rental after 6.00pm: 20% discount on normal hourly rate	£250	£200	-20%
Block day time rental 9.00am - 5.00pm: 40% discount on normal hourly rate	£240	£190	-21%
Wedding Rate Block 10 hour rental* Ben Madigan Room only	£450	£500	11%
Minor Meeting Room			
Hourly rate	£45	£45	0%
Block day time rental 9.00am - 5.00pm	£150	£150	0%
Facilitation Fee for Commercial Photography			
Per Session	£105	£110	5%
Belfast City Council Departmental Rate			
Per Hour	not available	50	

MALONE HOUSE SCALE OF CHARGES 2013/14

Harberton Room			Percentage Change
Booking Period	01/04/12 - 31/03/13	01/04/13 - 31/03/14	
Before 6pm per hour	£95	£90	-5%
After 6pm per hour	£110	£100	-9%
Block 5 hour rental before 6.00pm: 25% discount on normal hourly rate	£350	£340	-3%
Block 6 hour rental after 6.00pm: 20% discount on normal hourly rate	£500	£400	-20%
Block day time rental 9.00am - 5.00pm: 40% discount on normal hourly rate	£550	£430	-22%
Wedding Rate - Block 10 hour rental	£850	£935	10%
Hillsborowe Room			
Before 6.00 pm per hour	£80	£70	-13%
6.00pm - 2.00am per hour	£85	£80	-6%
Block 5 hour rental before 6.00pm: 25% discount on normal hourly rate	£295	£265	-10%
Block 6 hour rental after 6.00pm: 20% discount on normal hourly rate	£355	£320	-10%
Block day time rental 9.00am - 5.00pm: 40% discount on normal hourly rate	£395	£335	-15%
William Legge Room / Montgomery Room			
Before 6.00pm per hour	£70	£60	-14%
6.00pm – 2.00am per hour	£75	£55	-27%
Block 5 hour rental before 6.00pm: 25% discount on normal hourly rate	£260	£225	-13%
Block 6 hour rental after 6.00pm: 20% discount on normal hourly rate	£310	£220	-29%
Block day time rental 9.00am-5.00pm	£330	£290	-12%
Bridal Room 1 / 2 / Minor Meeting Room			
Hourly Rate	£45	£50	11%
9 – 5pm Rate	£150	£150	0%
Barnett Restaurant			
Hourly Rate (maximum 2 hours)	£60	£65	8%
Patio Hire	£360	£300	-17%

GENERAL CONDITIONS

1	Minimum booking 2 hours at any time.
2	For all bookings a non-refundable deposit of 50% is required.
3	Belfast Castle – 20% discount to apply to wedding receptions held from Sunday to Thursday (except for Bank/Public holidays). This is to match discount provided by caterer.
4	Malone House – 20% discount to apply to wedding receptions as above. Bookings for Wedding Receptions include use of Bridal Suite. This is to match discount provided by caterer.
5	Payment in respect of wedding receptions must be made no later than the day before the event.
6	Belfast City Council discount rate applies to non commercial booking, during normal business hours

Notes for Scale of Charges report

1. Proposed reduction in room hire rates during business hours (9.00am to 5.00pm Monday to Friday). Purpose is to reverse the decline in corporate bookings.
2. Increase in wedding rates (block 10 hour rental). Represents strong value compared to competitor pricing. A 20% discount for Monday to Thursday will still apply
3. To encourage usage by Council departments, a heavily discounted rate is proposed, at a straightforward 50% discount.
4. If a discount for Council department bookings is approved, the existing franchise caterer will offer a 20% discount for non commercial bookings during normal business hours
5. During the year, specific promotions and discounts will be undertaken, approved under Delegated Authority